



CitiXsys Newsletter July 2008

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About CitiXsys

At CitiXsys, we are committed to offering simple and meaningful solutions to complex problems. Our mission is to help partners and customers achieve their business goals by offering innovative, best-in-class software, consulting and services.

As one of SAP's largest Global Solution Partner, we provide a series of cross industry and industry-specific software solutions to help businesses meet their changing needs. Our success is reflected in delivering solutions that offer security, reliability, availability and performance.

Acknowledged as a leading Business One Solution Provider by industry analysts and experts, CitiXsys clients include globally recognized companies such as American Express, SAP, Swarovski Optik, Greiche & Scaff, Britannia, Wellborn Cabinet, Inc., Biotique, Collio Wines, Margaret Howell and Alcan.

CitiXsys has been acknowledged as the SME Global Innovation Partner by SAP, and is the recipient of the SAP Pinnacle Award, a global recognition given by SAP to CitiXsys in 2008. In 2007, CitiXsys was awarded the ISV Partner Sales Excellence Award for Revenue and in 2006 the ISV Solution Partner Quality Excellence Award by SAP America, Inc., a subsidiary of SAP AG.

Please Visit
www.citixsys.com

or

www.partners.citixsys.com

for more information on our products and services.

Events

Don't forget to visit us!



SAP Latin America Partner Summit 2008

August 4 – 7, 2008
New Grand Atlantic Conference Center & Ballroom
Puerto Rico



Visit Us Sydney Convention & Exhibition Centre August 12-14

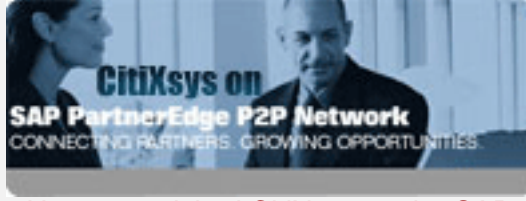
Retail Expo Australasia
August 12 – 14, 2008
Sydney Convention & Exhibition Centre
Australia

HOW TO BUY >

BECOME A PARTNER >

SAP BUSINESS ONE >

CONTACT US >



Have you visited CitiXsys on the SAP P2P website yet?

Customer/Partner Quotes

"I've worked with many support partners on many solutions, and without hesitation, I can say CitiXsys has met my expectations in areas where many previous 'support' partners haven't. They take an interest in your business processes and don't expect you to compromise for the sake of the product."

If you are not happy in an area that you feel has not met your expectation, they will act to remedy it at once, taking the approach that if one client wants this today, it will most likely be another client expecting it tomorrow."

Remote support is no issue; it is like they are on your doorstep anyhow."

Glenn Callegari,
Managing Director,
Hillzeez
CitiXsys Customer

"The CitiXsys partnership with Evolution has brought a new force to the marketplace. Through this partnership we now have the capacity to tackle large, long-term projects. The local and international support we have received is outstanding. We look forward to a long and successful relationship."

Yarro Bailey,
Director,
Evolution Future Solutions Pty Ltd
CitiXsys Partner

In addition to identifying the right solution, Mr. Patwari was conscious that finding the right implementation partner would be critical to the project's success. Following a lengthy selection process, Nagreeka Foils chose CitiXsys Technologies. "Customization of the solution to meet our specific business requirements was an important element in this project," remarks Mr Patwari. "CitiXsys Technologies proved their capabilities in this field and we were confident they could deliver."

Mr Satish Patwari,
Managing Director,
Nagreeka Foils Ltd
CitiXsys Customer

CEO Speak

Greetings!

It gives me immense pleasure to take this opportunity to update you all on our progress over the first quarter of our financial year.

The first quarter of 2008 (Apr-Jun) saw significant progress for CitiXsys The main highlights include:

- 40 Net New Names added to our user base
- 6 new partners added
- 140% of Revenue Target Achieved
- Increased Global Brand Awareness

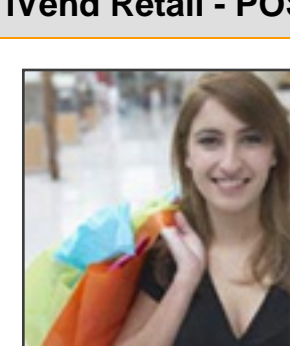
Results like these can only be met with the continued commitment from our channel partners and SAP along with the efforts of our dedicated CitiXsys employees. With our continued commitment to making our products more mature and your constant support we hope to achieve even greater results in the next quarter. CitiXsys is constantly striving to ensure that our products and services provide a good return on investment and deliver true value to end users and partners alike. We will continue to focus on providing product performance, innovation and customer service to deliver a real difference to your business.

Our business development has seen many changes at CitiXsys over the last quarter and these will continue throughout this year delivering improvements to end users and partners alike. We welcome your feedback on these changes and indeed any comments that you wish to make about the products and services that we offer. Your comments can be addressed to newsletterfeedback@citixsys.com.

Finally, my sincere thanks to all of the partners, customers, end users and employees who have made these results possible. I look forward to a repeat performance throughout Q2.

Best Wishes,
Kamal Karmakar

iVend Retail - POS & Retail Management Solution



iVend Retail is an SAP Business One driven Retail Management Solution that offers complete back office functionality both at the store and at the head office. It provides the store manager complete control over retail activities within the store as well as the POS. In-store transactions are replicated to the head office allowing quick decision making without considerable delays. The plug and play installation and an intuitive user interface allow for wide ranging interoperability. The cash management feature enables easy tracking of cash being disbursed and collected from each POS from the start till the end of the day. iVend Retail automatically updates stock positions at the head office after every sale on a

real-time basis. The secure credit card authorization feature eliminates unapproved or unauthorized credit card transaction losses.

With iVend Retail, its fail safe integration with SAP Business One enables the store database to collect data from registers even if the connection to the home office server is down. You can update the home office server on a latter day or time.

Hassle free data synchronization with SAP Business One enables easy access to customer, vendor and Item Master data and with SAP Business One's accounting system empowers easy storage and access to report financial data in SAP Business One.

New Offices

With growing demand for CitiXsys solutions and a global go-to-market campaign, CitiXsys is pleased to announce it has opened a new office in Perth, Australia in addition to its offices located in Melbourne and Sydney.

CitiXsys also recently added two new branch offices at Chandigarh and Vadodara in addition to CitiXsys's R&D center located at New Delhi, India.

New Partner Sign Up Process

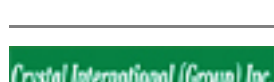
CitiXsys is pleased to announce an easy and effective partner sign up process that is now available on the **CitiXsys Partner World** for companies wishing to form a partnership with CitiXsys in the North American region. An easy three step sign up is now possible along with a quick response on your partner application.

Please note: This New Partner Sign Up service is available in North America only and will soon be introduced in other regions.

New Customers

This list contains a selection of a few new customers to illustrate the variety of companies that have implemented a CitiXsys solution recently.

North America



Crystal International (Group) Inc

Crystal International (Group) Inc is a privately owned global supplier for the color cosmetic, health & beauty and fragrance industries. Crystal International (Group) Inc. has been supplying quality packaging for over 12 years. It offers customized packaging from Concept, Design, and Finished Product. Crystal has an extensive line of stock design packaging from Lip Gloss, Lip Stick, Mascara etc. The organization's affiliated manufacturing plants are located in Taiwan and China with sales offices in Toronto, New York, Los Angeles and Miami.



Mister Inc

Since 1967, Mister, Inc. has provided the highest quality, precision machining and fabricating, at competitive prices, using state-of-the-art equipment and environmentally friendly practices. Mister, Inc. has 135 personnel at six factories in the Midwest and Southeast United States. Using the best equipment, their engineers and skilled-machinists are adept with sheet and bar stock, stainless steel, brass, aluminum, copper and plastics. Mister, Inc. also imports from around the globe. Mister, Inc. inspects and certifies all imported parts as if they were manufactured in their own plant.



Silicon Valley Sports & Entertainment (SVS&E)

Created in the summer of 2000, SVS&E oversees all business operation aspects of the San Jose Sharks, HP Pavilion at San Jose and select HP Pavilion events. In addition, SVS&E manages all or parts of Sharks Ice at San Jose (the Sharks training and public skating facility), Sharks Ice at Fremont, the SAP Open tennis tournament (ATP Tour), the American Hockey League's Worcester Sharks (the Sharks top development affiliate) as well as select HP Pavilion events such as American Metal & Iron Fight Night at the Tank (professional boxing) and Strike Force Mixed Martial Arts.

United Kingdom



Major International Ltd

The company was founded in 1951 in the USA (Major Products Inc.) and Major International was launched in the UK catering market in 1989, established to manufacture a range of high quality concentrated stock bases. Major's product range has continuously developed and currently includes an extensive range of Stock Bases, Mari-Base marinades and Demi-Glace. All Major products are manufactured in the purpose built EU approved factory in Northamptonshire England, built to service both the UK and International catering markets.



Magdalene Ltd

Magdalene is an independent, multi-tier, multi-vendor service house with a strong solution engineering offering. Magdalene Ltd can provide a portfolio of Implementation and Support Services, including 24x7x365 technical support, utilizing its highly competent and experienced engineering and logistics resources, supporting operators and private network customers with the Keymile product range. The companies collectively possess unique industry experience and benefit from a rich tradition of access technology excellence.

APAC



Aunger

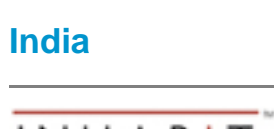
Aunger is one of Australia's iconic automotive brands. It's an Australian owned and operated company that has been servicing the automotive aftermarket for over 50 years. Aunger's extensive range of car accessories include protective acrylic products such as weathershields, headlight covers and bonnet protectors, seat covers, windscreen wipers, driving lights, stereo and general accessories.



Swann Communications

Swann is a global leader in security monitoring solutions and I.T. peripherals targeting consumers through retail channels. Swann's sustained growth and success has been based on designing and developing surveillance technology that is innovative yet cost effective. Swann was founded in 1988 by David Swann in Melbourne, Australia and now has offices in the USA, Australia, and Hong Kong with global distribution through partners in the UK, Europe, South Africa, New Zealand, the Philippines, Singapore, the Middle East and more.

India



Inhabit India Pvt Ltd

Contemporary Furniture with complete furnishing concepts : Inhabit is an in-house production unit in Hyderabad and New Delhi which is mainly manufactured in teak wood, straight line designs developed by in-house furniture designers. Apart from our own production, we also source and import from other countries. Materials such as Oakwood, Teakwood, Rubber wood, bamboo, stainless steel, mother of pearl, Wicker etc are harmoniously combined with modern design.

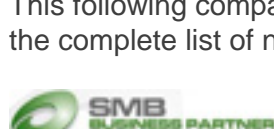


Lombardini

For nearly 80 years, Lombardini has been a significant contributor in the development of the diesel engine, constantly creating innovative products and paying attention to end-user requirements. World leader among Diesel engine producers up to 50 kW Lombardini Group is represented through 4 different brands. Lombardini is represented throughout the world through seven commercial subsidiaries and five plants as well as a comprehensive and efficient network, made up of around 150 Exchange Centers and 1,600 service stations.

New Partners

This following companies have been selected to feature in our new partner profile but in no way indicate the complete list of new partner sign ups.



SMB Business Partner

SMB Business Partner is currently the leading SAP Business One dealer in Norway. The company will focus on good market contact, expertise and solid implementation of projects. We provide standard low-cost systems, and more advanced extensions and the related; implementation, training, and later operating assistance. SME also develops customer individual adjustments and modules.



Lorge Consulting

Established in 1986, Lorge has grown to become the preferred supplier and implementer of branded business and technology solutions in Southern Africa. Over the years, the consistency of our expertise in this area has earned us an award-winning reputation, making us the most trusted name in the implementation, support, training, and development of branded products.



Grenville Systems Development

GSD specializes in System Development and Implementation for the small to medium sized enterprise. The company provides customer service to all our clients, which continues beyond the implementation. GSD's implementations have been successful because of the unrelenting quest to optimize the transfer of knowledge to their clients while simultaneously delivering quality software products.



eg Solutions

eg is a leading IT software and services business delivering guaranteed improvements in Operations Management. The company currently has more than 38,000 licensed users of eg software packages across a blue chip customer base in the financial services industry.

To learn more about our product features or to arrange a demonstration on any one of our products contact **CitiXsys**