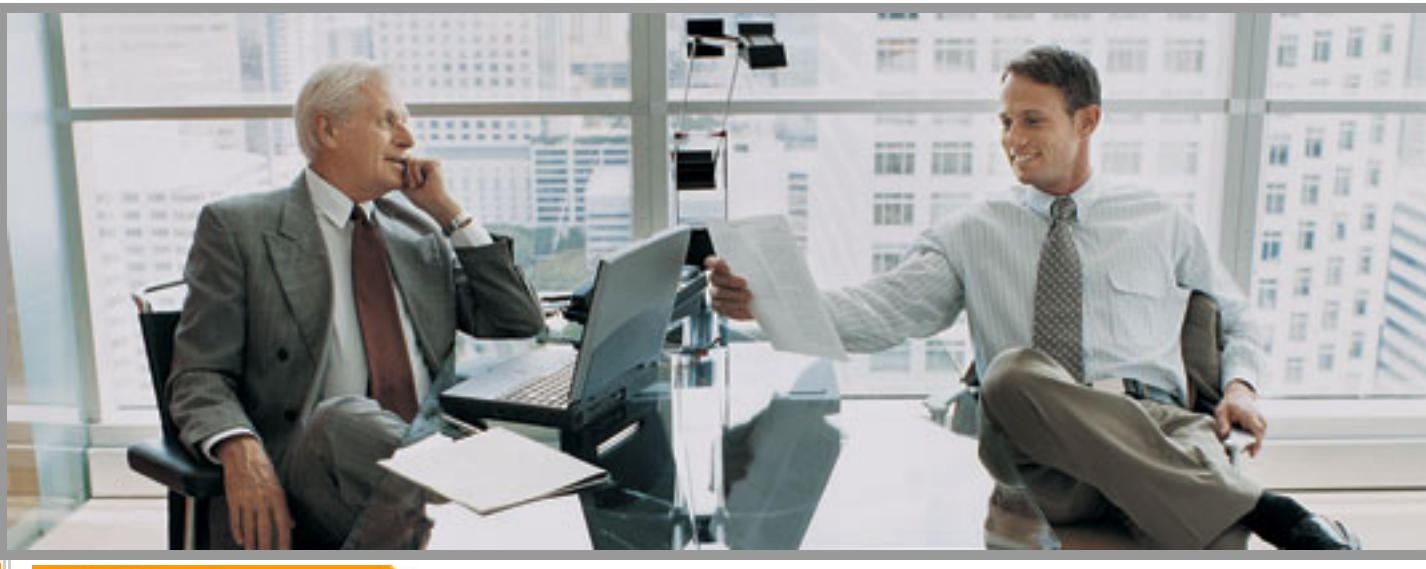


CitiXsys Newsletter October 2008

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About CitiXsys

CitiXsys is a leading provider of software products in Retail and Wholesale Distribution Supply Chain domain.

Being the largest SAP® Business One Solutions Partner globally, CitiXsys provides a series of cross industry and industry-specific software solutions to help businesses meet their changing needs. Our success is reflected in delivering solutions that offer security, reliability, availability and performance. CitiXsys also provides implementation, integration and customization services to its partners and customers worldwide.

CitiXsys' clients include globally recognized companies such as Swarovski Optik, Greiche & Scaff, Britannia, Wellborn Cabinet, Inc., Biotique, Colio Wines, Reeves, Margaret Howell, Respronics, Walrus Brands, Nestle Australia Ltd, Boss & Co and Alcan.

CitiXsys is the recipient of the SAP Pinnacle Award 2008, a global recognition given by SAP to its most valued partners. CitiXsys received this award in the SME Global Innovation Partner category. In 2007, CitiXsys was awarded the ISV Partner Sales Excellence Award for Revenue and in 2006 the ISV Solution Partner Quality Excellence Award by SAP America, Inc., a subsidiary of SAP AG.

Please Visit
www.citixsys.com

or
www.partners.citixsys.com

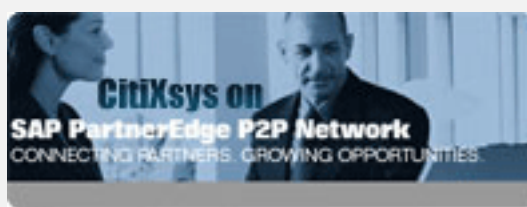
for more information on our products and services.

HOW TO BUY >

BECOME A PARTNER >

SAP BUSINESS ONE >

CONTACT US >



Have you visited CitiXsys on the SAP P2P website yet?

Customer/Partner Quotes

As part of the deployment, SAP and CitiXsys worked with JetKing to quickly customize SAP Business One in order to capture leads from the Web site and manage student installment payments.

The implementation is going very smooth. There is strong engagement between the project team and the end users. Most notable has been the project professionalism, with documentation prepared for all phases.

Devender Pal Gulati,
Assistant Manager – Accounts,
JetKing Infotrain,
CitiXsys Customer

"As an SAP Business One Reselling Partner of the Year for 2007, Vision33, Inc. only partners with client focused organizations that deliver results. CitiXsys is one such organization. We are proud to partner with CitiXsys"

Alex Rooney,
Vice President,
Vision33, Inc.,
CitiXsys Partner

"Citixsys have a can do attitude. They were proactive in aligning my needs and expectations with what the product could offer, and conducting a gap analysis to ensure the solution delivered, if not today, within a realistic time frame, all of my objectives. They listen and respect what you have to say. They realize the product needs to constantly evolve to cater the requirements of a retail environment. There was no push to conform our business processes to what suited the iVend product, moreover working out how iVend can accommodate and improve our critical business processes."

Glenn Callegari,
Managing Director,
Hillzeez,
CitiXsys Customer

CEO Speak

Greetings!

This September has been very important for us as many of our new and valued customers went live with CitiXsys solutions. We have implemented SAP Business One and CitiXsys solutions for customers across the globe. In fact, on the third week of September five of our customers went live with CitiXsys solutions.

Silicon Valley Sports & Entertainment (USA), Robinson Luggage (USA), World Richman(USA), House of Laptops (India), Supreme Foods (India), North Street Cooling Tower (India), Magdalene (UK) and Swann Communications (Hong Kong) are a few new customers that went live in September.

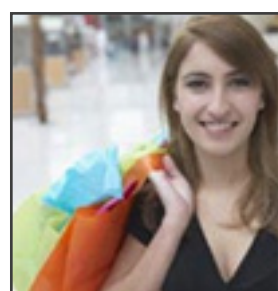
I would like to personally thank each and every one of our Customers and Partners for selecting a CitiXsys solution and would like to reinstate our commitment to serve you better with our innovative and best-in-class solutions throughout the year.

Have a fabulous October.

Best Wishes,
Kamal Karmakar

iVend Retail (4.2) - Product Update

Retail Management Solution (Part Two of a Two Series Article)



iVend Retail is an SAP Business One driven Retail Management solution that enhances retail store operations with complete back office functionality both at the store and the head office. To know more about iVend Retail [click here](#).

iVend 4.2 comes with several new features – out of which a few were covered in the September issue of our Newsletter. These included: Pricing Resolution, Happy Hours for Promotion, Label Printing of Alternate UPC, Codes, Customer Group Based Discounts, Manufacturer Based Discounts and Quotations at POS.

In this issue we shall cover the following features of iVend:

[Selecting Multiple Items for Deletion](#)

[Data Export from iVend](#)
[Custom Tendering](#)
[Support for Franchisee Model](#)
[Account Definition at Warehouse Level](#)
[Alert Notification in SAP Business One](#)
[Reports Added](#)

Selecting Multiple Items for Deletion: Previously, iVend allowed the deletion of records for single items. With this new feature, users can now easily delete multiple records from the search screens.

Data Export from iVend: The Export functionality allows the user to export information from the iVend database into Excel files either for reporting requirements or for doing bulk updates in iVend. Users can save considerable amount of time and effort since bulk updates can be done more easily in excel than in Management Console.

Custom Tendering: With the introduction of this functionality, the user now have an additional level of flexibility while defining the payment types. Users can now setup attributes for each user defined payment type in the system. Depending on the number and type of attributes that has been setup by the user, the same would be asked by the system while taking a payment at the POS against the payment type.

Support for Franchisee Model: This feature allows the user to setup Retail Warehouses in SAP Business One for franchisee and company run stores.

Account Definition at Warehouse Level: With this functionality, a user can set up the following types of accounts at the Warehouse level:

- Retail Tenders – For each warehouse, the user can setup a different account for each retail tender
- The user can setup a House Bank for each Warehouse
- Different Expense account can be defined for each Warehouse

Alert Notification in SAP Business One: A setup screen has been provided to setup the alert notification in SAP Business One. Based on this setup, alerts for the selected objects would be displayed to the super user.

Reports Added:

- **Loss Prevention Report:** This report reveals the amount of hours the cashier is spending at the till and includes data from clock in, clock out and the number of breaks the cashier has taken.
- **Time Sheet Report:** The report shows the details of the till along with the opening and closing amounts. The report also displays the details of the counting done for the till.
- **Till Report:** The Till report shows the details of the inventory availability in the store along with the quantities required for fulfillment etc.
- **Inventory Status:** The Inventory Status report is very useful for store managers as it shows details of the products sold and returned during the day for each product category.
- **End of Day Report:** The End of Day report reveals the sum total of transactions done in the store for any given day including collections. If more details are required this report can be drilled down to show the till wise collection done during the day.

There are several other important features that have been added to the iVend's new release. To learn more about the features or to download the Product Update document, please visit iVend Retail section on CitiXsys website - <http://www.citixsys.com/products/ivendretail.aspx>

*Free Installation of the InterCompany Solution- Special Promotion for Q4

Improve Control and Collaboration

Financial Data Consolidation

Inter-divisional Transactions

G/L Allocation of Expenses and Income

By deploying the **InterCompany Solution**

The InterCompany Solution for SAP Business One enables businesses with several subsidiaries or distribution centers to do inter-company transactions across multiple companies. Providing financial data consolidation, interdivisional transactions and easy sharing of data, companies can benefit from having real-time business insight across all partner companies. In addition, its design allows it to be seamlessly deployed across multiple instances of SAP Business One which are geographically dispersed.

CitiXsys is offering a free installation of the InterCompany Solution!

Contact us today to find out more by [clicking here!](#)

This special offer is valid till December 20, 2008!

*Terms and Conditions Apply. Free Installation will be provided for up to 3 subsidiaries. This offer is valid only in North America.

CitiXsys Helps Hillzeez Streamline its Retail Store Operations

Hillzeez Down South Surf Shops are a multi-store one stop shop catering to the surfing and skating needs for over 20 years. The Perth based business has been supplying novices and hard core fanatics the latest and greatest equipment from surfboards, wetsuits and bodyboards, to skateboards and all of the associated accessories.

According to Glenn Callegari, Managing Director at Hillzeez, "Some POS software applications offer a lot, but any features they may have aren't of any use if not supported by a seamless integration. It's important to understand and remember that integration is bidirectional. To have a true centralized environment, SAP Business One needed to be able to control the POS features and settings that any POS solution offered. The POS solution needed to transact efficiently, accommodate the demands of a modern retail environment, and replicate this data back to SAP Business One, mapping to all tables and fields with ease. Sounds simple enough, but to find this in the market has been a long search. iVend, a product built for SAP Business One, seemed a logical choice."

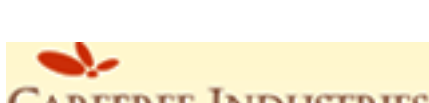
Learn how CitiXsys helped Hillzeez, a leading retail outlet in Australia streamline its retail operations by implementing iVend in 7 days!

To read the Hillzeez Case Study please [click here](#).

To read the Press Release, please [click here](#).

New Customers

The following list of companies listed below have been selected to illustrate the diversity of companies that have selected a CitiXsys solution for their business. (They in no way indicate the complete list of new accounts acquired globally).



Carefree Industries

Carefree Industries is one of the area's leading distributors of fine cabinet works as well as a recognized leader in manufacturing of custom commercial cabinets and counter tops. Carefree Industries have been creating award winning cabinet solutions for their customers for over 18 years.



Mac1

Mac1 is one of the most successful reseller of Apple Computers. Mac1's highly-trained staff has an unparalleled level of technical knowledge about Apple Products, allowing them to supply total quality care. Mac1's unsurpassed range of services not only include Apple retail, but include professional services and tailor made I.T solutions.



Heath Ceramics

Heath Ceramics is one of the few remaining mid-century American potteries still in existence today. They have been making tableware and tile for over a half-century in Sausalito, California. Today, classic designs, as well as new ones are made with the highest level of craftsmanship - ensuring the lasting quality and aesthetic of each of their products.



Wistex

Wistex is based in Norway and specializes in sports and leisure gear.

New Partners

This following companies have been selected to feature in our new partner profile but in no way indicate the complete list of new partner sign ups.



GPS IT

GPS IT is a boutique IT consultancy with specialist services in Business Intelligence, Change Management and ERP Solution Integration. With dedicated consultants in SAP Business One and SAP R3 providing unique IT skill sets to businesses ranging from multinationals to small and medium sized enterprises, GPS IT has the strategies to provide an IT road map with defined destinations and outcomes.



Connect Retail

Established in 2000, Connect Retail is a specialist retail point of sale solutions provider that assists retailers in taking control of their business processes. Specializing in small to medium retail businesses, Connect Retail provides efficient point of sale solutions by carefully selecting hardware and software to suit the specific need.



Enprise

Enprise is a rich history in SAP Business One Software Development Partner with an award winning design and developing world-class ERP Software. Just one of Enprise's many solutions, Enprise Job Costing, is an SAP certified product that helps Professional Services, Equipment Servicing, Make to Order or Specific Manufacturing and Project Costing type businesses gain greater operational visibility and increase profitability.

To learn more about our product features or to arrange a demonstration on any one of our products contact [CitiXsys](#)