

CitiXsys Newsletter
September 2008

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About CitiXsys

At CitiXsys, we are committed to offering simple and meaningful solutions to complex problems. Our mission is to help partners and customers achieve their business goals by offering innovative, best-in-class software, consulting and services.

As one of SAP's largest Global Solution Partner, we provide a series of cross industry and industry-specific software solutions to help businesses meet their changing needs. Our success is reflected in delivering solutions that offer security, reliability, availability and performance.

Acknowledged as a leading Business One Solution Provider by industry analysts and experts, CitiXsys clients include globally recognized companies such as American Express, SAP, Swarovski Optik, Greiche & Scaff, Britannia, Wellborn Cabinet, Inc., Biotique, Collio Wines, Margaret Howell and Alcan.

CitiXsys has been acknowledged as the SME Global Innovation Partner by SAP, and is the recipient of the SAP Pinnacle Award, a global recognition given by SAP to CitiXsys in 2008. In 2007, CitiXsys was awarded the ISV Partner Sales Excellence Award for Revenue and in 2006 the ISV Solution Partner Quality Excellence Award by SAP America, Inc., a subsidiary of SAP AG.

Please Visit
www.citixsys.com

or

www.partners.citixsys.com

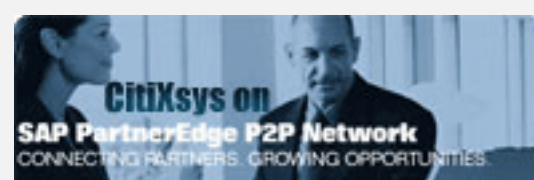
for more information on our products and services.

HOW TO BUY >

BECOME A PARTNER >

SAP BUSINESS ONE >

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Have you visited CitiXsys on the SAP P2P website yet?

Customer/Partner Quotes

"I thought it was time to let your team know that we have been live from July 8, 2008 (even though implementation was done on the 1st of July), with WMS and Item Matrix. We would like to express our gratitude for the commitment of the CitiXsys Team to Subway Shoes.

It is worth mentioning that CitiXsys and Subway Shoes have had our fair share of challenges initially, with minor system issues and Subway Shoes Staff understanding the integration between SAP and WMS. However we have passed this stage and after 6 weeks or so of using the system we have all settled down. I must mention without your team being there for us we would not have been able to get to this stage.

We are definitely seeing the benefits of using WMS. Earlier we would receive a 40ft Container in 3 days, now we are receiving one container every day! Unbelievable!

With the correct labelling our Stock accuracy is at its highest in 4 years, and Order Picking is a breeze with the RFID handhelds. We look forward in developing the system to our needs with your team. This would not have been possible without your team.

Thank you again for all your long days and hard work."

Spiro Bombo,
Project Manager,
Subway Shoes

"Just a note to say "Many thanks" for your help in arranging for support for Lynne today. Both your support people were very good, very friendly and easy to understand. This gives a great impression of your support department for on-going work."

Marilyn Davies,
Reatech.co.nz

CEO Speak

Greetings!

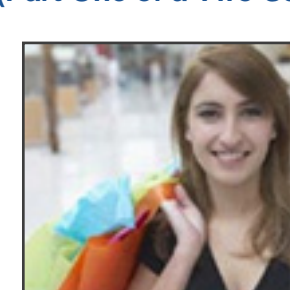
The last few months have been extremely positive in terms of achieving tremendous results: a successful first quarter (the results were shared in the last newsletter); attaining the SAP Pinnacle Awards; expansion of global operations and new office locations; a steady and positive growth in new customer acquisition and partner collaborations; and a very clear alignment of future growth plans with operational efficiency and extensive go-to-market plans.

On the leadership front, I am pleased to announce that CitiXsys has recently appointed Mr. Bharat Gupte to its Board of Directors. Bharat brings with him an incredible wealth of knowledge having spent several decades overseeing the operations of many multi-million dollar companies. His track record of driving business growth and propelling positive business changes will be a key asset in taking CitiXsys ahead and we look forward to benefiting from his insights and experience.

Wishing you all a fabulous September!

Cheers,
Kamal Karmakar

iVend Retail (4.2) - Product Update

Your Retail Management Solution
(Part One of a Two Series Article)

iVend Retail is an SAP Business One driven Retail Management solution that enhances retail store operations with complete back office functionality both at the store and the head office. To know more about iVend Retail [click here](#).

iVend 4.2 comes with several new features –

So the new iVend 4.2 is finally here! What's new?

[Pricing Resolution](#)
[Happy Hours for Promotion](#)
[Label Printing of Alternate UPC Codes](#)
[Customer Group Based Discounts](#)
[Product Group Based Discounts](#)
[Manufacturer Based Discounts](#)
[Quotations at POS](#)

Selecting Multiple Items for Deletion
Data Export from iVend
Custom Tendering
Support for Franchisee Model
Account Definition at Warehouse Level
Alert Notification in SAP Business One
Reports Added

Pricing Resolution: The pricing resolution feature will enhance the existing pricing engine in iVend. This feature will enable the user to define the pricing resolution method when calculating price of an item, i.e. – when more than one price are applicable.

Happy Hours for Promotion: The Happy Hours feature in iVend will enhance the existing promotions feature by enabling the retail chains to setup and apply promotion for a limited time period within a business day.

Label Printing Of Alternate UPC Codes: This feature will allow the user to print Shelf and Item labels for products with alternate UPC codes.

Customer Group Based Discounts: This feature will enable the user to specify the discounts based on the Customer Groups in iVend. Since it is not possible to define discounts on Customer Groups in SAP Business One, therefore the user would have the ability to define discounts for Customer Groups in iVend. Also the user would be able to define the date ranges for these discounts.

Product Group Based Discounts: This feature will enable the user to specify the discounts based on the Product Groups in iVend. Since it is not possible to define discounts on Product Groups in SAP Business One, therefore the user would have the ability to define discounts for Product Groups in iVend. Also the user would be able to define the date ranges for these discounts.

Manufacturer Based Discounts: This feature will enable the user to specify the discounts based on the product Manufacturer. Since it is not possible to define discounts on Manufacturers in SAP Business One, therefore the user would have the ability to define discounts based on Manufacturers in iVend. Also the user would be able to define the date ranges for these discounts.

Quotations at POS: This feature enables the user to create quotations (Proposed statement of products, quantities and price etc. sent to a customer) document in POS. The quotation can be made for both 'One time customer' and 'Master Customers'.

Don't forget to read our next newsletter for an update on the exciting feature updates iVend 4.2 has to offer you!

There are several other important features that have been added to the iVend's new release. To learn more about the features or to download the Product Update document, please visit iVend Retail section on CitiXsys website - <http://www.citixsys.com/products/ivendretail.aspx>

New Member on CitiXsys' Board of Directors

Bharat Gupte, an industry veteran with over 30 years of global marketing, operational & technical experience has recently joined CitiXsys' Board of Directors. Bharat has enabled many companies globally achieve business growth and profitability and led organizations through successful mergers and acquisitions.

Bharat's past experiences includes executive management positions in multi-billion dollar organizations both domestically and internationally. He sits on the boards of LumaSense Technologies, Niksun and Stratosphere Solutions. He has also served on the boards of Redwood Venture Partners (a private equity firm), Optovation (photonics subsystems), Gtran Inc. (optical subsystems), Nextnine (software services), Tavanza (wireless RF), GWS Photonics (semiconductors), Axcel Photonics (photonics), Kromos (satellite communications) and Lambent Technologies (sold to Induslogic in 2006).

To know more about Bharat Gupte; please visit the Yahoo News page by clicking [here](#) :

Customer Success Story : Nagreeka Foils

Read how CitiXsys helped Nagreeka (a leading manufacturer of foil products, plastic-clad metal tapes, precolated aluminum fin stock and cable-jointing kits) implement SAP Business One and how it has helped to automate accounts reconciliation and production planning across the company.

Implementation Highlights

- Rolled out solution to 23 users at 2 separate sites
- Phased implementation to minimize disruption to business processes
- Provided customization and add-ons to meet precise business requirements
- Completed phase 1 within 60 days of blueprint finalization
- Delivered on-site training before and after going live to smooth transition

Business Benefits

- Better access to company-wide information
- Increased coordination between departments
- More efficient working practices, leading to more cost-effective operations
- Improved business insight, enabling more effective planning
- Solid foundation for future growth

To know more about the SAP Customer Success Story, please click [here](#).

New Customers

This list contains a selection of a few new customers to illustrate the variety of companies that have implemented a CitiXsys solution recently.



Michael Miller Fabrics

Michael Miller Fabrics is born in the spring of 1999. The brainchild of Michael Steiner and Kathy Miller. Two parents brought together not by love and marriage but solely by professional respect for each others' abilities. By leveraging their lives for an SBA loan, borrowing money from family and living on credit cards, Michael and Kathy were able to give birth to a start-up fabric company called "Michael Miller Fabrics". As time went on the company grew to a team of around 20 people and moved to a "home" of its own at 118 West 22nd street in New York City. This dedicated and enthusiastic group are committed to expanding with a product that stands out in the industry, while at the same time closely tending to the needs of the customers we hope to inspire.



Intatec

Intatec are specialists in satisfying the growing demand for safety, quality and superb design in bathrooms and washrooms. Intatec's range of anti-scaud TMV2, TMV3 and WRAS certified products are designed specifically for homes, hospitals, care homes and leisure centers. Their extensive product portfolio includes thermostatic mixing valves, kits and shower bath mixers, as well as more specialized products such as non-concussive, timed flow, InfraRed, Foot Operated, Knee Operated, Lever Operated and Push taps.



Prograde

Prograde engineers solutions for print management, integrated marketing, eCommerce, and fulfillment needs to companies in 48 states and 14 countries. We reduce costs and increase sales for our clients, utilizing technology to tailor print management and marketing solutions. Prograde's vision is to understand their clients' needs, provide targeted solutions that create results, and generate profitable growth for the company.



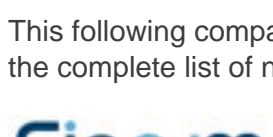
R.S. Brothers

R.S. Brothers is an "ISO 9001-2000" firm, and is also a privileged member of the SILK MARK ORGANIZATION and BIS. Their subsidiary, R.S.JEWELLERS pays a perfect complement to feminine charm and beauty. Through their exquisite design they strive to enhance the mystic beauty of women. R.S.JEWELLERS by consistently delivering high quality jewelry for men and women has earned a certain reputation and credibility in this field.

R.S.BROTHERS reputation spread far & wide & in course of time attained a celebrity like status with a brand name that is spoken of with awe & respect. The secret behind their remarkable success has been their skill of adoption to the latest in garment trends backed by a perfect blend of assimilation of the latest techniques, fashion-style & fusion of colors, designs & art work.

New Partners

This following companies have been selected to feature in our new partner profile but in no way indicate the complete list of new partner sign ups.



Signum Solutions

Signum are experts in fully integrated, affordable business management systems to small and midsized companies, across a range of industries. Signum's emphasis is firmly upon delivering exceptional business advantages, helping business owners and managers achieve their business goals through the effective integration of software, people and processes, across the entire organization. Signum is not simply a software seller, but pride them on being a solutions company with the skills and expertise to deploy and support modern software technologies and helping customers overcome the business challenges that they face.



ProSigma B.V.

ProSigma B.V. is an independent company that is solely focused on advising, supplying, implementing and managing SAP Business software. ProSigma has the vision that they along with their customer will be able to choose what software can best be deployed to the decisiveness and results of the customer. ProSigma feels that the vision of their customer combined with the experience of the staff of ProSigma together will lead to that success.



Alpha One

Alpha One provides SAP and related products specially developed for SMEs. Alpha One is an SAP Gold Sales & Service Partner and SAP Partner of the year 2005, 2006 and 2007. Alpha One is part of the Alpha Management Corporation. This organization has great experience and expertise in various ERP applications. With their expertise they have built up a reputation in the logistics, retail, KOG, ICT, business services and many other industries. Alpha One offers services that begin with advice and guidance at the beginning of the selection to installation, implementation, maintenance and management of SAP Business One and related products.

To learn more about our product features or to arrange a demonstration on any one of our products contact [CitiXsys](#)